



Letter From Kevin Dent

Dear Contractor Partner,

The end of 2010 is quickly approaching and another winter season is almost upon us. I hope you had a great summer and are enjoying the cooler temperatures of fall.

Preparing this edition to honor our 2010 Landscape Contractor Partners stirs some passionate emotions concerning DENTCO's culture versus other management companies that many of you currently work for or have worked for in the past. I keep my eyes and ears open to our industry; unfortunately, many National Service Providers (NSPs) are not thought of kindly. At DENTCO, our team goal is to be regarded as the best Exterior Services Management company in the nation.

I am proud that our 2010 Landscape CPs of the Year represent over 55 years of service to DENTCO and our customers. Congratulations! As a token of our appreciation, each company will receive a plaque and gift acknowledging their hard work. We thank each of you for a job well done!

The best to all of our Contractor Partners and thank you for your service!

Sincerely,

Kevin Dent

Did you know?

More than one-third of DENTCO CPs worked on 5 or more properties in the past year.

Approximately 97.8% of DENTCO CPs plan to continue their business partnership in the next year.

DENTCO is supporting its CPs efforts to "go green," as more than 90% have adopted electronic communication.

DENTCO holds a 95.4% satisfaction rate among its Contractor Partners.

LANDSCAPE CONTRACTOR PARTNERS OF THE YEAR 2010



Appearance Property Management

Jeremy with Appearance Property Management of Clay, New York, has been in business for eight years. He has worked for DENTCO for seven years, servicing multiple customers. Jeremy's company has exhibited superior customer service, communication and a positive "what can we do" attitude. Jeremy and his wife Kristin have two daughters, and Jeremy is an avid outdoorsman. Congratulations!



R Hartley & Sons

Reginald Hartley has been in business for 26 years. He has been a DENTCO Contractor Partner for over six years. His four sons, Chris, Michael, David, and Brian are all involved in the business. Reg and his sons have great work ethics. They always do whatever it takes to get things done and provide 100% service satisfaction. In any available spare time, Reg enjoys boating out of Marblehead, Massachusetts. Congratulations and thank you to R Hartley & Sons! "Go Red Socks!"



Precision Lawn Care

Brad Atkins' company, located in Cambridge, Maryland, became a DENTCO Contractor Partner in 2006, originally providing snow removal services. Brad transitioned from snow into landscaping and has provided excellent service for the past four years. Brad is quick to respond to our customers, ensuring quality service is provided. Brad also does an excellent job on the office side, keeping his paperwork in order and submitting what is required in a timely manner. Congratulations Precision Lawn Care!

Tennant Lawn Service

Located in St. Louis, Missouri, Tennant Lawn Service has been working for DENTCO for over four years providing great service to our customers. The owner, Eric Tennant has been in business since 1999. Tennant Lawn Service employs on average a team of thirty throughout the year. Tennant Lawn Service has done a great job of ensuring that service exceeds our St. Louis customers' expectations. Eric and his team are always quick to respond to needed improvements on their locations and timely completion of work orders. We look forward to working with Eric and his company in the future!

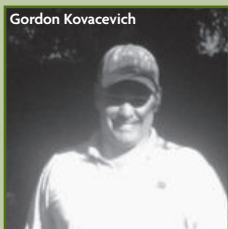


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Kovacevich Landscape Maintenance



Gordon Kovacevich, owner of Kovacevich Landscape Maintenance out of Fresno, California started mowing lawns in 1991 after working the night shift in a completely different industry. Through hard work and perseverance, he was soon able to quit his full time job and concentrate on his landscaping business. Gordon has turned his dream into a career that he truly loves, which is evident in his commitment to DENTCO and our customers. Gordon has worked for DENTCO since 2007 and continuously goes above and beyond to ensure that our customers receive top-notch service and exceptional customer support. Kovacevich Landscape Maintenance defines the true meaning of "Contractor Partner" with prompt paperwork, exceptional response time and the ability to "make it work" no matter what circumstances come their way.



Full Moon Landscaping

Tim Kerr with Full Moon Landscaping of Tucson, Arizona has been in business for over 18 years. The Full Moon team does a great job of completing work in a timely manner, including submissions of his paperwork. Tim has worked for other management companies and really enjoys working with everyone from DENTCO. Full Moon Landscaping is proactive and maintains excellent customer relationships. Tim enjoys spending family time with his wife and daughter. DENTCO and our customers are pleased to have Tim and Full Moon as a Contractor Partner.

Double L Lawn Care



Double L Lawn Care of Jacksonville, Florida is a family run business. DENTCO has enjoyed a business relationship with them for over eight years. Bob and Jennifer McCorvery started the company over 20 years ago. Bob understands what it takes to provide superior service and make customers happy. Bob develops a strong relationship with his customers and our location managers consistently praise Bob and tell us that Double L is doing a great job. Jennifer is always available to assist, she has a great "can do" attitude and is very professional. Bob and Jennifer make a great team and have excellent follow through. DENTCO is proud to have them as a Contractor Partner.



Anderson Lawn and Landscape, LLC

Chris Anderson with Anderson Lawn and Landscape out of Lake Lotawana, Missouri has been a Contractor Partner for three years. Chris understands DENTCO's expectations; he always strives for excellence and pushes daily to make it happen. Chris has gone above and beyond to meet both DENTCO's needs and our customers' needs. We are pleased to have Chris servicing over a dozen locations on both the Missouri and Kansas sides of the river. Keep up the great work Chris and we look forward to growing more with you in the future!



New Roots Landscape, Inc.

New Roots Landscape, Inc. is a Michigan-based commercial landscape business. Owned by Anthony and Renee DiMarzio, New Roots Landscape, Inc. has been family owned and operated for 35 years. Their company provides complete landscape maintenance and installation, tree services, complete irrigation services, snow plowing and de-icing services, as well as pavement and asphalt repair. They pride themselves on the curb appeal of their grounds maintenance services and the safety of their snow and ice removal practices. DENTCO is proud to have worked with New Roots since 2007. Congratulations and thank you!



Kenmar Company

Kenmar Company of Medina, Ohio is owned and operated by Ken Bell; they have been in business for 24 years and have been Contractor Partners with DENTCO for over four years. Ken has eight full-time employees for the landscape season and his company services multiple locations. Ken's motto and attitude is "never say no when a customer asks". They recently completed a short notice and time sensitive grand reopening landscape renovation. Last minute changes, including new irrigation system and all new plant material were not an obstacle for Ken and his team as they worked until 1:30 AM to complete the work. That morning the location looked great and the customer was very pleased.



Jerry's Lawn Service

Jerry's Lawn Service of Mechanicsburg, Pennsylvania, has been a DENTCO Contractor Partner for over three years. Jerry consistently goes above and beyond to ensure specifications are being met at all times. Whether it is edging every week or his immaculate pruning, Jerry's locations always have great curb appeal. On the business side, Jerry does a great job of keeping his paperwork accurate and current. If anything is ever needed of him, whether in the field or office, he is quick to respond. DENTCO looks forward to providing Jerry with additional business opportunities. Thank you Jerry!



Peachtree Lawn & Landscape

Tim Whitman and Peachtree Lawn and Landscape of Winder, Georgia, have performed without fail for the past seven years. Tim has provided DENTCO and our customers with a complete line of services including landscaping, parking lot sweeping, and snow removal. Tim has worked on special work order projects and has always finished them on time and to the customer's satisfaction. DENTCO appreciates our long business relationship with Peachtree!

