



Green Care

Parking Lot Maintenance

Snow Removal

Contractor Partner Recognition

Evergreen Landcare

John Sokolowski, DENTCO QAM, has nominated Evergreen Landcare - servicing Pep Boys and Staples locations in the Los Angeles and Orange County areas - as his choice for 2005 Landscape CP of the Year. Gary Gilmore, President, and Oscar Solis, Operations Manager, along with the entire Evergreen Landcare crew, consistently receive high marks from store managers for their quality of work and the friendly and professional attitude portrayed by their crews. John believes this work ethic comes from the top down with Evergreen. Gary and Oscar are always available - whether to answer a landscape question, move a schedule around to accommodate an event at a particular store in response to a manager's request, or getting a work order completed in a timely fashion and getting the appropriate paperwork submitted. Hats off to the Evergreen Landcare team.

Advantage Landscaping

John Myers and the Advantage Landscaping team have serviced DENTCO customers for the past five landscape seasons. They have transformed two New York Pep Boys' sites into properties with total curb appeal. Bill McDonald, DENTCO QAM, and the entire DENTCO team appreciate Advantage Landscaping's total team effort in their timely completion of work orders, submitting accurate and up-to-date paperwork, and prompt communication.



Carroll's Personal Care

Gerald Carroll, owner of Carroll's Personal Care, has been a valued asset and Contractor Partner for DENTCO's Florida QAM, Dave Shevlin. Jerry was someone that Dave could count on to be his eyes and ears before Hurricane Wilma even hit the shores of Southern Florida. He has extensive experience in storm recovery efforts in addition to landscape maintenance and sweeping. The Carroll's Personal Care team currently services 17 properties in the Florida region, and all store managers are extremely pleased with the service he provides. Jerry and his team recently celebrated their 10th year of successful business. Congratulations to all!

Evergreen Consolidated

Greg Moissincy and the Evergreen Consolidated team are to be congratulated for their superior performance and outstanding sense of urgency in responding to customer issues. Dennis Pieretti, DENTCO QAM, commented on his extreme confidence that Greg will have a team member on site the same day for a customer; otherwise, Greg will personally visit the site by 7:00 a.m. the following morning to address any customer concerns. Evergreen Consolidated services DENTCO customers throughout New Jersey and the Metropolitan Philadelphia area.

Clean Cut

Doug and Debra Keener, owners of Clean Cut, Inc., have been nominated by DENTCO QAM Marty Bennett for the outstanding services provided to Dollar Tree and Pep Boys properties. Marty has been extremely pleased that these sites consistently meet or exceed customer specifications each month. Clean Cut's dedication to quality service particularly shined during their crew's preparations for a Pep Boys grand reopening event that took place this past summer. The store manager commented on how proud and pleased he was with the landscaping for this important event.



Carolina Grounds Services

Bill Queen, owner of Carolina Grounds Services, and his entire team are to be congratulated on their dedication to quality services and customer focus. Geoffrey Neal, DENTCO QAM, recalls a specific violation citation issued regarding six 15-year-old trees on a very busy four-lane road in Charlotte, NC. Bill was present at a meeting between Geoffrey, our customer, and the city's representative. During this meeting Bill utilized his horticulture knowledge and expertise, along with his customer communication skills, and assisted Geoffrey in communicating a positive action plan regarding these trees. Without Bill's assistance, this violation would not have been rescinded, and the trees would have been replaced. Thank you Carolina Grounds Services on a job well done!



Peachtree Lawn and Landscape

Tim Whitman and his Peachtree Lawn and Landscape team service half of our Atlanta, GA customers. Their quality of work and follow-through consistently meet or exceed DENTCO's and our customers' service expectations. Steve Davis, DENTCO QAM, is very pleased to have Tim and his crews partnering with DENTCO and the local store managers. This team is an excellent example of outstanding performance in all aspects, including property maintenance, communication and administrative follow-through.

DENTCO®

EXTERIOR SERVICES MANAGEMENT

THE OFFICIAL NEWSLETTER OF DENT ENTERPRISES, INC.

• OUR MISSION •

To organize a team of the most talented and dedicated people, whose purpose is to provide support for change and continued growth. We will be regarded by our corporate peers as the benchmark of the exterior services industry, combining world-class service and customer-focused support.

The Clippings

Letter from Kevin Dent

Dear Contractor Partner,
We hope your holidays were filled with joy and blessings.

This issue of Clippings is devoted to our Landscape Partners of the Year. They have been selected by their DENTCO Regional Quality Assurance Manager for exceptional customer service, communication, and performance. Each of these individuals will receive a plaque and check acknowledging our appreciation. Congratulations to each of you!

We thank all of our Contractor Partners for your services throughout 2005! The entire DENTCO team wishes you, your families, and companies the very best in 2006!

Sincerely,
Kevin

QAM Spotlight

Bill McDonald, QAM - New York

DENTCO's QAM spotlight is pointing toward New York and shining on our very own Bill McDonald. Bill is a veteran DENTCO QAM. In March 2006, it will be six years that he has been servicing our customers in the Northeast. Bill has handled more snow events than Times Square has hosted New Year's Eve countdowns. DENTCO customers in Northern Pennsylvania, Southwestern, Central and Northern New York all rest assured knowing that Bill and his team of Contractor Partners are on the job.

Bill resides in Western New York. He holds a turf and ornamental license, as well as an aquatic certified pesticide applicator's license for the state of New York. He has received both horticulture and management training from Cornell, Rutgers, and Pennsylvania State universities. We are very proud to have Bill McDonald as a part of the DENTCO team!

2005 Landscape CONTRACTOR PARTNERS of the Year

- Advantage Landscaping of Delmar, NY
- Carolina Grounds of Mauldin, SC
- Carroll's Personal Care of Tequesta, FL
- Clean Cut Inc. of Lancaster, PA
- Evergreen Consolidated of Egg Harbor, NJ
- Evergreen Landcare of Los Angeles, CA
- Green Scene, Inc. of El Paso, TX
- Montana Mowing of Merrillville, IN
- NC Services of Newago, MI
- Peachtree Lawn & Landscape of Winder, GA
- Randy Ertman of Carleton, MI
- T & C Lawncare of Cabot, AR
- The Greenery, Inc. of Seattle, WA
- Twin Plowing of Joliet, IL

If your company was not featured, we will be doing so in our next edition of The Clippings!"