

DENTCO®

Overview of the Company

DENTCO, a Dewitt, MI-based Exterior Services Management Company (ESM) with over 40 years of experience, helps clients consolidate, centralize, reduce costs, and realize the importance of quality-assured exterior services. DENTCO employees perform hands-on ESM philosophies, supported by their quality-management application, allowing facility managers to oversee thousands of sites nationally via the internet. DENTCO has contractor partners throughout the nation that provide such services as landscaping, snow and ice removal, parking lot maintenance and dark store maintenance for retailers and restaurants across the U.S.

DENTCO works with multi-site restaurants, retailers, distribution centers and convenience stores.

History of the Company

DENTCO, founded in 1977, was the first to engage and brand Exterior Services Management (ESM) in a fragmented industry. Until this model was unveiled, many national businesses struggled with fragmentation and poor results of decentralization. DENTCO has grown from working with local clients in Michigan to now overseeing more than 10,000 sites across the U.S.

Leadership Team

Scott Milnes

President

Brian Wooton

CFO

Justin Dent

COO

Teresa Phelps

National Sales Director

Sue Bosscher

HR Director

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Services

DENTCO's contractor partners throughout the U.S. provide the following services, and DENTCO offers the convenience of consolidating these services and streamlining them for a company's different locations throughout the country.

- **Landscaping** – DENTCO manages a coast-to-coast network of Contractor Partners who provide comprehensive services according to each company's maintenance specifications. This includes lawn maintenance, pruning bushes and trees, irrigation maintenance, flowers and other landscaping needs.
- **Snow and Ice Removal** – DENTCO's contractor partners handle snow and ice removal for commercial properties. This includes assessing the strengths and weaknesses of last year's plan, refocusing operation specifications and establishing snow response procedures that save time, money, manpower and potential liability during the winter months.
- **Parking Lot Maintenance** – DENTCO's contractor partners conduct onsite parking lot analyses to develop well-planned, comprehensive and budgeted preventative maintenance programs that minimize long-term costs, eliminate safety hazards, prolong the life of your investment and even increase property value.
- **Dark Store Management** – DENTCO's contractor partners reduces or eliminates the worry associated with dark locations by serving as the "eyes and ears," visiting sites regularly, proactively reporting each site's conditions, as well as maintaining the site's curb appeal.
- **Exterior Asset Inventory** – DENTCO's contractor partners provide a complete physical inspection and documentation of the exterior assets for each of its client's properties, allowing them to identify all assets and provide tailored solutions. Comprehensive data and digital photos provided to clients allows DENTCO to stand out among competitors.

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Community Involvement

DENTCO partnered with The House of Promise to raise awareness and donations. The House of Promise is a nonprofit organization founded to rescue victims of human sex trafficking and empower them to heal. As a company, the team raised \$4,252 in donations for The House of Promise. The DENTCO team also participates in volunteering at the House of Promise to paint, replace carpet, and perform grounds work

DENTCO's spirit week last year was concluded with contributions to a few more charities including Lansing City Rescue Mission, Guardian Angels Medical Service Dogs, Bikers for Books, and the House of Promise. The Lansing City Rescue Mission serves as the largest shelter in Michigan's capital area. Guardian Angels Medical Service Dogs train dogs to mitigate the challenges associated with various disabilities. Bikers for Books works to raise awareness for the importance of reading and literacy. The House of Promise seeks to disrupt the destructive pattern of sex trafficking and slavery through education and care for survivors.

Media Contact

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Social Media



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